



Minnesota Department of **Human Services**

April 8, 2008

To whom it may concern,

The Minnesota Department of Human Services (DHS) announces the implementation of the Comprehensive Elder Health Evaluation (CEHE) payment incentive for primary care providers. The purpose of the payment incentive is to encourage providers to offer Medical Assistance recipients, age 65 years and older, enrolled in Minnesota Senior Health Options (MSHO) and Minnesota Senior Care (MSC/MSC+) an annual comprehensive *preventive* medicine visit applicable to all settings of care, targeted to the specific needs of older adults.

The CEHE is a purposeful annual preventive care examination for older adults that includes targets for screening the status of immunizations, visual function, urinary incontinence, and mental health status. This incentive offers DHS the opportunity to redirect the health care system to make an additional payment for this preventive visit. It encourages managed care organizations (MCOs) and primary care providers to collaborate with care coordinators and case managers in their role as facilitators of the Comprehensive Elder Health Evaluation visit. Enclosed with this letter are general guidelines of reporting elements. Please consult the individual MCO for reporting methodology.

The CEHE incentive is designed as a provider-based payment incentive that rewards the MCO and the provider for the completion of the CEHE visit. Using relevant encounter data for the period of January 1, 2008, through December 31, 2008, DHS will calculate the incentive payment to the MCOs and the MCOs will pass-through the providers' portion of the incentive. Providers will receive an additional \$15 for each basic encounter beyond the fee associated with the service code, or may receive an additional \$40 for encounters with additional documentation of screening the status of immunizations, visual function, urinary incontinence, and mental health status. Payments to MCOs will be made in mid-2009 (MCOs are required to submit all encounter data for the purpose of the incentive calculation no later than May 31, 2009).

We encourage you to take advantage of this opportunity to receive enhanced payments for preventive visits for older adults enrolled in our managed care programs. We appreciate your efforts to serve this population.

Sincerely,

Jeffrey S. Schiff, MD
Medical Director

Pamela J. Parker
Manager, Special Needs Purchasing